



## Denise Kramer, CSP

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VENICE GULF COAST LIVING MAGAZINE



Denise Kramer

**P**eople relocate to Venice for many reasons and envision living the good life among the sunshine, waves, and palms. Lifestyle options are endless in Southwest Florida, and an important step is meeting someone to help navigate the way. A Certified New Home Sales Professional (CSP), Denise Kramer is passionate about helping people find and/or build the home of their dreams, and when you meet her, you immediately feel welcomed into Sarasota National. Denise, who has served in the real estate industry for over 25 years, says, "I believe in treating my clients with honesty and integrity. My work ethic reflects this in the time and care that I take with each and every person, whether or not they purchase a home from me. Every touchpoint in their search will leave a memory and I want that to be positive."

As a clear indication of her dedication, Denise obtained her CSP designation to add further value to the clients she assists as they make one of life's most important decisions, purchasing or building a home. Through this intense certification course focused on mastering the craft of new home sales, Denise received extensive training, fully equipping her to cover all stages of the homebuilding process from the initial contact with the customer to the final walk-through and the closing itself. "Having someone with this CSP designation is a huge advantage to homebuyers," explains Denise. "It offers a smoother transition when moving from one step to the next and helps them in their buying decision."

Denise joined the sales team at Sarasota National, a WCI/Lennar Community, over seven years ago. "Since I specialize in 'lifestyle' communities and am well versed with bundled golf and amenity-driven communities," she says, "I felt that this Venice neighborhood would be a great fit for me."



## Enjoy Amenity-Rich Living at Sarasota National



Denise chose to work for Sarasota National because of its uniqueness in offering something to everyone whether or not they golf. As a community of over 2,400 acres of land and with more than 1,300 designated for preservation, conservation, and open space, Denise reveals, "It's a nature lover's paradise that provides all the advantages of luxury country club living, plus a relaxed, casual atmosphere that makes our homeowners feel like they are on vacation 365 days a year."

**S**arasota National provides a plethora of amenities including a 32,000-square-foot resort-style clubhouse campus featuring formal and casual dining. The 7,000-square-foot fitness facility features two fitness studio rooms and, in the two-roomed U-Topia Spa, homeowners can enjoy relaxing massages and facials. A beautiful resort-inspired pool, complete with lap lanes and a beach entry, invites residents to take a swim and the tiki bar offers a relaxing atmosphere, ideal for winding down after a long day. Active individuals will appreciate that there are six Har-Tru tennis courts, four pickleball courts, two bocce ball courts, and even a dog park so their four-legged friends can stay on top of running and exercise!

Available for purchase with or without a golf membership, homes range from 1,375 square feet to more than 3,100 square feet of air-conditioned living space. Prices start in the low

\$200s for Coach Homes and the high \$200s to low \$300s for Carriage Homes. A variety of single-family Patio, Executive, and Estate Homes, from the mid \$300s to the low \$700s, are also offered.

At Sarasota National, you'll find everything you want and more in an ideal resort-style community. Ready

to take a closer look? Denise Kramer is standing by to help make your home buying experience a smooth and seamless process. "Call me today," she invites, "and let me help make your dream of owning a home in paradise, a reality!"

*For more information about this advertorial, to make an appointment, or to schedule a tour, call Denise Kramer at 239.849.2123. Sarasota National is located at 23114 Copperleaf Drive in Venice.*

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