



SCOTT SWONGER



Your Trusted Real Estate Expert

WRITTEN BY DEBRA BETTERLY & PHOTOS PROVIDED BY HOME SMART
VENICE GULF COAST LIVING MAGAZINE

Are you in search of a home that not only fulfills your dreams but also aligns with your values? Look no further! Meet Scott Swonger, a dedicated family man, a proud dad of three children, and a grandpa to six grandchildren. Scott is not just a seasoned real estate professional; he is your ally in making informed decisions when it comes to buying or selling your home.

Scott's journey into real estate began in 2017, following his retirement from a successful career as a healthcare consultant. After many years of vacationing on South Florida's Gulf Coast, he fulfilled his dream of living in the vibrant state of Florida. Next, Scott joined the esteemed HomeSmart group. A "low-fee, high-value" brokerage, this real estate company is a national powerhouse with over 56,000 agents. Scott proudly belongs to the exclusive HomeSmart Elite group, representing the top 2% of HomeSmart sales professionals in the country.

Educating clients is a top priority for Scott. With a wealth of knowledge and experience, he guides clients on what needs to be disclosed, ensuring transparency throughout the process. Scott's commitment to giving back is truly commendable. A portion of his earnings go to non-profits, particularly supporting children's hospitals like St. Jude's and Vanderbilt University Children's Hospital.

Scott's success is rooted in his philosophy: "Successful people allow others to help them." Mentored by real estate industry leaders, he understands the power of collaboration and support in bringing your transaction to a successful closing. Living in the Wellen Park area, Scott is at the forefront of the booming Sarasota and Charlotte County real estate markets. Wellen Park alone is forecast to complete the construction of 22,000 homes over the next decade.

In 2023, Scott achieved another successful year, ranking second among professionals for total transactions in the state of Florida within HomeSmart. He proudly received the prestigious Two Diamond Award for his outstanding individual sales accomplishments. Scott's dedication doesn't end there. He sold more homes last year than any other in his career, demonstrating his commitment to providing the best service in each of those transactions.

Scott goes above and beyond by utilizing professional photographers and drone videographers, ensuring a polished, precise presentation for his listings. Subscribing to Move Tube, he has expanded his reach and maximized exposure for his clients, promoting his listings on popular channels like Netflix.



Visit Scott's website and explore his insightful blog, where he shares articles to educate both buyers and sellers. For Scott, the essence of his work lies in delivering impeccable service and empowering families to make informed decisions about selling or purchasing their homes.

Your dream home awaits with Scott Swonger—where knowledge, experience, and professionalism meet unparalleled service. Trust Scott for a seamless real estate journey, tailored just for you!

For more information about this advertorial, contact Scott Swonger at 941.600.3534, visit ScottSwongerRealtor.com, or email him at SellingVeniceFlorida@gmail.com.