

MAGDA WHELTON



WRITTEN BY JOY FREEMAN
PHOTO OF MAGDA WHELTON PROVIDED BY ENGEL & VÖLKERS
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Early exposure to real estate and a love of working with and helping people naturally led Magda Whelton of Engel & Völkers to a career as a Realtor. Little did she know she'd meet, fall in love with, and marry an American. She and her husband chose to make Venice their home in 2008 because of the beauty of our Gulf Coast location, good schools, nearby beaches, ease of walking everywhere, and the charming downtown that reminded them so much of Europe.

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Enthusiasm, knowledge, and experience radiate as Magda discusses the current market, her philosophy, priorities, and how she serves real estate buyers and sellers. She explains that many buyers from abroad have discovered the charms of our area and, while many converse very well in English, it isn't always so easy to understand contracts and the intricacies of real estate transactions. That's where her fluency in Italian, German, French, and English have come to play a vital role in relieving the stress that is sometimes felt by nonnative English-speaking buyers. Additionally, Engel & Völkers has offices worldwide, helping buyers tremendously in completing transactions long distance from abroad with cooperation among all the company offices.

Magda points out that the most important thing for her is relationships. One of her customers said it best: "Magda is huggable." In always keeping up with current market trends, laws, rules, and regulations, as well as listening to her customer's needs with caring attention, she has built lasting relationships that have led to multiple transactions and referrals. She said that she takes great pride in always putting her customer first and offering luxury service to everyone whether they are selling or purchasing a waterfront luxury estate or a small studio.

Magda explains that right now, people are choosing paradise over crowded cities and frigid weather conditions. More people than ever are moving here, and it has caused a boom in the real estate market with multiple offers and a supply not quite meeting the demand. It takes an experienced agent with knowledge of the area and great presentation skills to navigate the complexities of putting an offer together for buyers or helping a seller assess all the presented offers.

Over the years, Magda has developed relationships with and supported local businesses. As a result, she has a list of vendors, contractors, and support personnel that customers can choose from for a myriad of needs. Her service doesn't stop with the transaction, as Magda keeps customers informed, stays in touch, answers questions, and helps in any way she can.

If you are contemplating buying or selling a home, Magda would love to assist you.

For more information about this advertisement or to schedule an appointment, call Magda Whelton of Engel & Völkers at 941.408.4047 or log on to MagdaWhelton.EVRealEstate.com.

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