MAGDA WHELTON



ENGEL&VÖLKERS®

Real Estate

Delivering Luxury Service, Every Step of the Way

WRITTEN BY JOY FREEMAN

VENICE PIER PHOTOGRAPHED BY LIESL WALSH

VENICE GULF COAST LIVING MAGAZINE

Early exposure to real estate and a love of working with and helping people naturally led Magda Whelton of Engel & Völkers to a career as a Realtor. Little did she know she'd meet, fall in love with, and marry an American. She and her husband chose to make Venice their home in 2008 because of the beauty of our Gulf Coast location, good schools, nearby beaches, ease of walking everywhere, and the charming downtown that reminded them so much of Europe.



Photo Provided by Engel & Völkers Real Estate





nthusiasm, knowledge, and experience radiate as Magda discusses the current market, her philosophy, priorities, and how she serves real estate buyers and sellers. She explains that many buyers from abroad have discovered the charms of our area and, while many converse very well in English, it isn't always so easy to understand contracts and the intricacies of real estate transactions. That's where her fluency in Italian, German, French, and English have come to play a vital role in relieving the stress that is sometimes felt by nonnative English-speaking buyers. Additionally, Engel & Völkers has offices worldwide, helping buyers tremendously in completing transactions long distance from abroad with cooperation among all the company offices.

Magda points out that the most important thing for her is relationships. She takes great pride in always putting her customer first and offering the utmost in service to her clients, whether they are selling or purchasing a luxury waterfront estate or a small

residence. She has built lasting relationships that have led to multiple transactions and referrals.

Over the years, Magda has developed relationships with local businesses that she supports. As a result, she has a list of vendors, contractors, and support personnel that customers can choose from for a myriad of needs. Magda's white glove service continues even after the transaction, as she keeps her clients informed and helps them with all their real estate needs.

If you are contemplating buying or selling a home, Magda would love to assist you.

For more information about this advertorial or to schedule an appointment, call Magda Whelton of Engel & Völkers at 941.408.4047 or log on to MagdaWhelton.EVRealEstate.com.



