

# The Kotaska Team



Solutions for All Your Real Estate Needs

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VENICE GULF COAST LIVING MAGAZINE

People are talking about it! The spring real estate market in Florida seems to be perking up earlier this year. Whether you're looking to sell and make a great top-dollar deal or you're interested in finding your dream home in paradise, we agree that now's the perfect time to move forward.

*"Thank you again for making the selling of our home a quick and stress-free experience. We very much appreciate the communication and all the work that went into getting top-notch exposure and a solid and quick sale."*

~ John James & Jeannette Genovese

Our seasoned real estate team has encountered just about every home buying and selling situation imaginable, which means we know how to handle any curve ball thrown our way. We take the time to truly understand our client's needs and use our local real estate market knowledge to find the real estate solution that best fits your lifestyle and budget.

Take the journey with us, and together with the expertise and client concierge service of our team, during and after the sale, we can set the stage for exceptional real estate experiences, all while making your home goals and dreams come true.

The Kotaska Team at RE/MAX Alliance Group, the largest RE/MAX in Florida, is led by Dennis Kotaska, a former builder and third-generation broker whose family spans 100 years in home building and sales. The Realtor team includes

James Lorenz, a former executive in the financial sector, and Terri Kotaska, a former builder sales director, each bringing a distinctive advantage to our clients.

Enjoying life in Florida as longtime area locals, our professional team of real estate agents is passionate about showcasing Florida's finest collection of available homes. With a combined 50+ years of working in the building industry, as well as buying and selling real estate here in the Sunshine State, we are confident in saying that our skills, knowledge, and determination will make your transactions in real estate a success. Whether you are selling, buying as a first-time buyer, retiring and moving to our beautiful state, looking for a vacation home, or purchasing new construction where we take you through the new home-building process, the Kotaska Team is here for you!



## Meet the Team...



**JAMES LORENZ** (pictured left)  
Realtor®, RE/MAX Platinum Club

"I focus my time in south Sarasota County with my eye on Venice, destination paradise, where I have successfully listed and sold properties for the past 10 years with personalized service for my clients. I am a member of Venice MainStreet whose mission is to preserve and enhance the character, beauty, and economic vitality of historic downtown Venice. I bring a wealth of area knowledge and expertise to our clients, as a local residing on Venice Island for the past 22 years. Venice is an exceptional area that offers families, retirees, and snowbirds a vibrant community, named a Best Beach Town in Florida with miles of sandy beaches, recreational opportunities, and a charming downtown. I also bring to the team a strong financial background, especially in the marketing and sales of financial products such as mutual funds, annuities, insurance, financial plans, and securities. During my nearly 30-year business career, I advanced to the position of Senior Vice President and Director of Financial Services in the Kemper Group."

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Email: JamesLorenz.Venice@gmail.com

**DENNIS KOTASKA** (pictured right)  
Broker Associate, RE/MAX Platinum Club, Chairmans Club, Hall of Fame and Five Star Professional, Certified Marketing Professional, Certified Green Professional

"I have the great benefit of growing up as the third generation in real estate, focusing on residential, commercial, industrial, and land acquisition, planning, construction, sales, and marketing for over 50 years as a successful multi-million-dollar producer. My grandfather was a builder, and my parents had their own brokerage that I was a part of for a number of years in the Chicago Suburban area. I spent at least one month each winter on Anna Maria Island and in Sarasota County with my family as the Gulf Coast became my second home. My background includes Director of Sales & Marketing for builders in Illinois and SW Florida, culminating in opening American Homes in South Sarasota County and becoming a Certified Green Homebuilder. My expertise, integrity, marketing acumen, and commitment to the Real Estate market in this area places our team in the top 3% of RE/MAX agents worldwide."

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Email: Dennis@sarasotahousing.com

**TERRI KOTASKA** (center)  
Realtor, CSP, RE/MAX Platinum Club

"I joined the Sarasota office of RE/MAX Alliance Group as a team member with my husband, Broker Associate Dennis Kotaska, one of the top 3% of RE/MAX agents worldwide. I bring to the team an impressive background as a sales and marketing executive for new homes and condominiums in Florida and Chicago, generating \$19.2 million to \$30 million in individual sales annually. My achievements earned me four Diamond Awards, the highest sales award presented by the Chicago Home Builders Association. Developing marketing strategies for residential communities, including advertising, public relations, model merchandising, and pricing, brings a decided advantage in marketing your home. My genuine love of matching people with the right home and community is one of the reasons for my success. This aligns perfectly with Dennis Kotaska's focus on client service."

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The Kotaska Team has been recognized both locally and nationally for our significant contributions to the Sarasota County real estate industry. We pride ourselves on being more than just agents—we're also innovators who love making a difference in our clients' lives.

If you are looking for exceptional service—where your lifestyle, not simply a home, is your priority—please call us today and let us lead and guide you through a successful real estate experience. We can help you achieve your dreams of finding that perfect home.

For more information about this advertorial, visit [SarasotaHousing.com](http://SarasotaHousing.com).