

Ginny Powers & Matthew Greenland, RE/MAX Palm Realty

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Matthew Greenland and Ginny Powers

IF you're looking to buy or sell a home in paradise, Ginny Powers and Matthew Greenland of RE/MAX Palm Realty have you covered! As residents of Venice Island, they can rightly claim vast knowledge about Venice, and their depth of experience gives a distinct edge to their elite clientele.

Together, Ginny and Matthew are a mother-and-son team who have proven their acumen in producing successful buying and selling strategies. They have demonstrated time and again how dedication, integrity, patience, and a positive attitude consistently deliver top-notch client service. "We offer modern/cutting-edge services to ensure that you obtain the highest possible amount for the sale of your property. Our methods are tried and true. If you require professionals that delicately handle every aspect of the process whether you're buying or selling, look no further."

Ginny Powers is an award-winning Realtor who brings over 25 years of experience and is among the top-producing Realtors in the state. A Graduate, REALTOR® Institute (GRI) with designations such as Negotiation Specialist (NS) and Certified Luxury Home Marketing Specialist™ (CLHMS), Ginny boasts considerable knowledge of her field, including expertise with military relocation and certification in distressed properties. Recognized as a top agent with a five-star review on Zillow, one of the world's largest online real estate and rental marketplaces, she has also cultivated connections with a team of highly qualified loan officers, mortgage brokers, inspectors, and contractors

to further assist her clients. She states, "Matthew and I are committed to getting the best deals for our clients and negotiating effectively to create a positive experience for you, whether you are a buyer or a seller. Our philosophy is that every client gets five-star service, whether they are listing a \$150,000 home or buying a multi-million-dollar waterfront property."

For those selling their homes, they offer a free, no-obligation evaluation of their property. "I find that people may have no idea how much their house or condo is worth," Ginny explains, "or what other properties in their neighborhood are selling for. We can also advise them on steps they can take to maximize its current value. We know these methods work because it's what we have done with all our clients' homes—that is one reason why they consistently sell for top dollar."

"Additionally, I have been recognized as a strong listing agent, with many sellers using me as their first resort," Ginny notes. "Rather than waiting until they are ready to move, they know that they can tell us when they need to get the house sold and that we'll focus 100 percent on getting the job done in that time frame."

"Matthew and I place a high priority on attention to detail and accessibility at a moment's notice," she adds, "something that has proven to be my winning formula throughout my more than 30 years in the industry. We are very proactive in the closing process because this approach lets us identify potential challenges early on, preventing closing delays. The bottom line: it keeps our clients happy."

Ginny and Matthew are delighted to be Venice Island residents and they enjoy helping their clients find the same beauty in it that they've found. "Venice is so beautiful," she says. "Whether you're a snowbird visiting from the north or a sunbird who lives here all year round, it truly feels like you're on vacation every day which is why so many have taken that to heart and settled here."

When you're looking to buy or sell, consider relying upon Ginny Powers' and Matthew Greenland's expertise to help you make that as smooth a transition as possible. Matthew says, "Please contact us today; we are eager to meet your acquaintance."

For more information about this advertorial, log on to VeniceHomes4Sale.com. or call Ginny Powers, RE/MAX Palm Realty, at 941.787.4887 or Matthew Greenland can be reached at 941.806.9587 or by logging on to GreenlandSellsFL.com.

