



# Lisa Marie Zambuto, RE/MAX Alliance Group

Specializing in Southwest Florida Real Estate

PHOTOS PROVIDED BY LISA ZAMBUTO, RE/MAX ALLIANCE GROUP  
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**M**et Realtor Lisa Marie Zambuto, an agent committed to providing the utmost in customer service. “Whether you are selling or purchasing a home,” she shares, “I will listen, discuss, and review what your needs are. From there, I will work hard to achieve the best possible result for all involved.”

Dedicated to her field, she is a Certified Negotiating Expert (CNE), a Certified Condominium Specialist®, Certified New Home Specialist, Residential Construction Certified, and Short Sales & Foreclosure Resource® (SFR) professional. Lisa is also a member of the National Association of Realtors and the local Professional Women’s Network.

“I always felt the real estate business would be a good fit for me,” Lisa says. “I earned my Bachelor of Business Administration with an emphasis on Public Relations in 2005. Today, I can honestly say that I love what I do for a living!”

Listing and selling homes is Lisa’s passion. She believes in educating clients about the present market as well as about the practical concerns involved when selling a home. “Clients should absolutely ask for and expect a fair price for their investment,” she says. “When I work with someone, it’s important to me that they feel good about all aspects of the process and part of that is understanding how their listing price fits in the current market.”

“Once people realize Sarasota County is a special place with alluring beaches, abundant golf and tennis, and ideal warm weather,” Lisa says, “they want to be here full time.” For those seeking their ideal place to live, Lisa reviews the market condition and comps to find the best homes and prices to meet her clients’ needs. In assisting individuals who are unfamiliar with the area, she will send information in advance to aid them in making their decision and move easier. Lisa enthuses, “My greatest satisfaction is when I help people to find their ‘forever’ home! I want to make sure they are happy with their purchase.”

For 19 years, Lisa has enjoyed living in Florida, and has called The Venice Golf and Country Club (VGCC) community home for the last 10 years. Although she loves helping people find homes throughout Sarasota County, she shares, “Introducing clients to my own neighborhood is a special treat because I love the friendliness of the people who make up this wonderful community. In fact, I now am representing one of only three homes for sale in all of VGCC.” Listed at \$375K, a 2,170-square-foot single-family home located at 220 Vestavia Drive has been nicely updated and features two bedrooms plus a bonus room in the casita that currently doubles as a bedroom, two bathrooms, a sunroom/den, a two-and-a-half-car garage, and picturesque views from the main living areas.

If you or someone you know is ready to buy or sell a home, contact Lisa Marie Zambuto today!

For more information about this advertorial, call Lisa at 941.882.2005, email her at [LisaZamb@gmail.com](mailto:LisaZamb@gmail.com) or [LisaZambuto@Remax.net](mailto:LisaZambuto@Remax.net), or log on to [LisaZambuto.RemaxAgent.com](http://LisaZambuto.RemaxAgent.com). RE/MAX Alliance Group is located at 1314 East Venice Avenue, Suite B, in Venice. Call to confirm hours/days of operation for this business.



**Lisa Marie Zambuto, Sales Associate, Realtor®**



*RE/MAX Associates average  
more sales than  
other real estate agents.*

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