

Victoria Stultz



ENGEL & VÖLKERS

A Visionary Approach to Real Estate

WRITTEN BY ANN MARIE BRADLEY & PHOTOGRAPHY BY PRION PHOTOGRAPHY
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The Venice area continues to grow as Paradise stays on its course to attract dynamic leaders and businesses. Victoria Stultz of Engel & Völkers Venice Downtown is one of those leaders. Her vision and path have led her to our community, creating a valuable service locally and globally.

That clarity of vision enabled her to recognize how well Engel & Völkers—a company that has established itself since its founding in Hamburg, Germany, in 1977 as one of the world’s leading service companies specializing in the sale and rental of premium residential property, commercial real estate, yachts, and aircraft—mirrored her core values, making a partnership an ideal fit for both parties. “Due to my personal affinity and history with Sarasota, my team and I spent many years trying to identify the ideal candidate for that market and Victoria is our perfect match,” says Timo Khammash, Managing Partner of Engel & Völkers Florida. “We are thrilled to be affiliated with her on, not one, but two Engel & Völkers ‘shops.’”



Originally from Boston, Victoria started out her career working in sales for a Fortune 500 company in Cincinnati before shifting into real estate with a distinguished brokerage. Since that transition over 23 years ago, she has established herself as a leader in her chosen industry, one who has been recognized with the Five-Star Professional Award for 15 years in a row, and who has garnered over \$190 million in sales volume and over 400 closed transactions. Among the many credentials she has earned, Victoria has been awarded designations such as the Certified Residential Specialist (CRS), awarded to only 1.5% of agents nationwide, and the Certified Luxury Home Marketing Specialist (CLHMS), an achievement that is recognized as the hallmark of accomplishment in luxury markets around the world.

Her enthusiasm for creating beauty in her workspace and her skill and solid business experience contribute to her success. Just as importantly, however, her vibrant personality and her style of daily communication with everyone she engages is commanding and inviting. Understanding that real estate is a relationship business, Victoria believes in offering a white-glove concierge service with a bespoke approach. Corporate relocation is also part of her portfolio, successfully transitioning businesses such as manufacturing, hospitals, and medical groups.

Victoria has a heart for our community and many organizations such as the Venice Area Chamber of Commerce, Venice High School Foundation, Seacoast Bank Community Board, and the Venice Nokomis Rotary have all benefited from Victoria’s inspired leadership. She has garnered awards such as Venice Area Chamber of Commerce Woman of the Year 2019, Women’s Resource Center “Wonder Woman” – 2020, and Top 40 Business Professional 2017 through 2022, as well as many more impressive acknowledgments.

Victoria has big aspirations including becoming one of the area’s top luxury real estate brokerages. She is currently in the process



of opening her second shop in downtown Sarasota and has plans to expand into Lakewood Ranch as well as opening additional shops throughout the Gulf Coast.

If you are moving to the Venice and Sarasota areas from up north or anywhere else on the globe, Victoria and her team of Advisors can provide you with the finest real estate for you to preview. Discover for yourself—explore the curated portfolio of some of Paradise’s premier real estate listings. Call Victoria today, get to know her team, and enjoy the experience of receiving exceptional real estate services.

For more information about this advertorial, contact Victoria Stultz at 941.388.9800 or send an email to Victoria.Stultz@EVRealEstate.com. Engel & Völkers Venice Downtown is located at 201 Miami Avenue West. Appointments are encouraged.