

Lisa Marie Zambuto, RE/MAX Alliance Group

Specializing in Southwest Florida Real Estate

PHOTOS PROVIDED BY LISA ZAMBUTO, RE/MAX ALLIANCE GROUP
VENICE GULF COAST LIVING MAGAZINE

Met Realtor Lisa Marie Zambuto, an agent committed to providing the utmost in customer service. "Selling or purchasing a home is one of the most personal things we do," she shares, "so I invite my clients to call me Lisa Marie. I want them to feel comfortable asking me their questions about the process, knowing that I will listen, discuss, and review what their needs are. From there, I will work hard to achieve the best possible result for all involved."



Focusing her attention on Venice Golf and Country Club (VGCC) was another highly personal decision for Lisa Marie. She has enjoyed living in Florida for 20 years and has called The Venice Golf and Country Club (VGCC) community home for over 10 years. "While my team and I sell Sarasota, Charlotte, and parts of Lee counties, this is where I live and where my heart remains," she shares. "A client recently made a statement to me about her experience with VGCC that sunk to my very own bones and back. It's the same sentiment that I hear whenever I've asked our members how they knew VGCC was the right place for them: these individuals, including myself, who are very happy where they live and would never consider moving anywhere else, will tell you these exact words, 'I knew it the moment I drove through the gates.' Those were precisely the same words the woman used. There is just such a feeling of home driving in.' That's one of the reasons why introducing clients to my own neighborhood is such a special treat."

Lisa Marie shares another practical aspect that makes VGCC such a sought-after place to live. "It's nearing the end of a major renovation on both its Clubhouse and Fitness Center that will now be known as a 'Wellness Center.' It has been expanded to add new 'spa-like features' for its members and state-of-the-art equipment that interacts with our workout app. It is such an exciting time for VGCC to see these wonderful updates with the changing times in Venice, Florida! With the only true private Country Club, golf course, and tennis club in our city, this member-owned, member-run, financially strong community of 587

lots, all considered single-family homes, remains a Platinum jewel."

Dedicated to her field, Lisa Marie says, "I always felt the real estate business would be a good fit for me and I can honestly say that I love what I do for a living!" As such, she brings considerable strengths to the Alpha Team, a group of like-minded real estate professionals she has assembled. Among her many qualifications, she is a Certified Negotiating Expert (CNE), Certified Condominium Specialist®, Certified New Home Specialist, Residential Construction Certified, and Short Sales & Foreclosure Resource® (SFR) professional, as well as a member of the National Association of Realtors and the local Professional Women's Network.

The addition of Debi Harman and Valerie Mallia to the Alpha Team makes these ladies a win-win team, one that is making a huge splash across Southwest Florida! Lisa says, "Debi loves her home in Sarasota National and is an expert decorator. Among her multitude of certifications, I would say she is the proudest of being honored with the 'Exceptional Realtor Award, Women's Council of Realtors, Englewood on The Gulf, 2021.'"

If you or someone you know is ready to buy or sell a home, contact Lisa and her Alpha Team today!

For more information about this advertorial, call Lisa Marie at 941.882.2005, email her at LisaZamb@gmail.com or LisaZambuto@Remax.net, or log on to LisaZambuto.RemaxAgent.com. RE/MAX Alliance Group is located at 1314 East Venice Avenue, Suite B, in Venice.

