



## Denise Kramer, CSP

*Enjoy Amenity-Rich Living at*



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VENICE GULF COAST LIVING MAGAZINE

People relocate to Venice for many reasons and envision living the good life among the sunshine, waves, and palms. Lifestyle options are endless in Southwest Florida, and an important step is meeting someone to help navigate the way. A Certified New Home Sales Professional (CSP), Denise Kramer is passionate about helping people find and/or build the home of their dreams, and when you meet her, you feel an immediate sense of welcome. Denise, who has served in the real estate industry for over 30+ years, says, "I believe in treating my clients with honesty and integrity. My work ethic reflects this in the time and care that I take with each and every person, whether or not they purchase a home from me. Every touchpoint in their search will leave a memory and I want that to be positive."

As a clear indication of her dedication, Denise obtained her CSP designation to add further value to the clients she assists as they make one of life's most important decisions, purchasing or building a home. Through this intense certification course focused on mastering the craft of new home sales, Denise received

extensive training, fully equipping her to cover all stages of the homebuilding process from the initial contact with the customer to the final walk-through and the closing itself. "Having someone with this CSP designation is a huge advantage to homebuyers," explains Denise. "It offers a smoother transition when moving from one step to the next and helps them in their buying decision."

Denise recently closed out sales at Sarasota National where she sold for 8 years. Now, Denise is looking forward to opening Lennar's newest resort community, Wellen Park Golf & Country Club, located just a few miles south of Sarasota National. "Since I specialize in 'lifestyle' communities and am well-versed with bundled golf and amenity-driven communities," she says, "I felt that Wellen Park Golf & Country Club is a great fit for my next chapter."

Wellen Park Golf & Country Club offers an unparalleled lifestyle for everyone, whether or not they golf. As a community of over 610 acres of land, Denise reveals, "It's a nature lover's paradise that provides all the advantages of luxury country club living, plus a



relaxed, casual atmosphere that makes our homeowners feel like they are on vacation 365 days a year."

Residents will enjoy on-site resort-style amenities complete with an 18-hole championship golf course designed by Gordon Lewis. Stay as relaxed or busy as you like at the lagoon-style pool with lap lanes and a tiki bar that offers a relaxing atmosphere that's ideal for winding down after a long day; state-of-the-art fitness center, salon, and spa where homeowners can enjoy relaxing massages and facials; and tennis center, plus the community clubhouse. Active individuals will appreciate that there are 6 Har-Tru tennis courts, 8 pickleball courts, and 3 bocce ball courts to enjoy. Denise notes, "We've even planned a dog park so your four-legged friends can stay on top of running and exercise!"

Available for purchase with or without a golf membership, Wellen Park Golf & Country Club will offer a variety of homes.

Terrace Condominiums range from 1,120 to 1,301 square feet, Veranda Condominiums range from 1,355 to 1,569 square feet, and Coach Homes range from 1,741 to 2,210 square feet. The Executive Homes range from 1,850 to 2,247 square feet and the Estate Homes range from 2,395 to 2,799 square feet.

At Wellen Park Golf & Country Club, you'll find everything you want and more in an ideal resort-style community. Ready to take a closer look? Denise Kramer is standing by to help make your homebuying experience a smooth and seamless process. "Call me today," she invites, "and let me help make your dream of owning a home in paradise, a reality!"

For more information about this advertorial, to make an appointment, or to schedule a tour, call Denise Kramer at 239.849.2123. Wellen Park Golf & Country Club is located at 17121 Jadestone Court in Venice.